
Capital Partners Securities

<http://www.CapitalPartnersSecurities.co.uk>

Executive Summary

Capital Partners has solid foundations

- ✓ Capital Partners provides corporate finance and advisory services to medium size European and American companies that are traditionally underserved by major investment banks
- ✓ Capital Partners delivers a broad service portfolio ranging from mergers & acquisitions (M&A) to private placements, turnaround & restructuring, IPOs, financial & corporate strategy and strategic venturing
- ✓ Capital Partners has a pre-eminent team of investment bankers and management consultants with a wealth of experience in different industry sectors, predominantly TMT, but also Retail & Consumer Goods, Real Estate, Construction, Oil & Gas, Transportation, Healthcare and Financial Services
- ✓ Capital Partners Securities is the Stockbrokerage arm of Capital Partners Group which has offices in Europe, the US and Asia
- ✓ Capital Partners Group is member of PLUS Markets Exchange, Sharemark and it is an Appointed Representative of First Equity Ltd (a member of the London Stock Exchange and Nominated Broker in AIM).
- ✓ Capital Partners Group is regulated and authorised by the Financial Services Authority (FSA) in Europe and it is a partner firm of Robert Fraser & Partners (a merchant bank founded in 1934 and headquartered in London).

What we do best!

Capital Partners offers a broad portfolio of services for medium-sized companies

- ✓ **Mergers & Acquisitions (M&A), Alliances and Joint Ventures**
Provides advisory services on take-overs, acquisitions, mergers and disposals as well as assistance in seeking strategic partners or looking for acquisition targets
- ✓ **Corporate Strategy and Financial Advisory**
Assists clients in need of establishing their direction and vision with strategic analysis, as well as the development and implementation of a strategic and financial plans
- ✓ **Private Placements**
Assists companies to raise funds from corporate, financial and institutional investors
- ✓ **Initial Public Offerings (IPOs)**
Provides Nominated Broker services in the AIM (London Stock Exchange's secondary market) and in PLUS Markets (third market). Capital Partners is currently member of PLUS Markets Exchange and it is an Authorised Appointed Representative of First Equity Ltd (a Stockbroker member of the London Stock Exchange and AIM). Capital Partners is also member of Sharemark Exchange's Advisory Network.
- ✓ **MBO/MBI/LBO**
Provides guidance to management teams and investors through structuring, negotiating and executing their Management Buy-Outs (MBO), Management Buy-Ins (MBI), Leveraged Buy-Outs (LBO); CPA can be of further assistance in identifying and bringing in new management for a specific opportunity
- ✓ **Strategic Venturing**
Has a unique approach to strategic venturing, combining strategic advice on organic growth and M&A transactions with the involvement of strategic partners to help high growth companies become market leaders in their sectors
- ✓ **Turnaround & Restructuring**
Helps firms in distressed situations or undergoing a restructuring process can gain access solutions to the restructuring of their balance sheets and assisting in obtaining fresh capital

We are developing a Global Network



Capital Partners Team

- Nick Goddard was a former Executive Director at ABN Amro, ING Barings and BNP Paribas responsible for the marketing of the services of their European Technology Investment Banking division. He has also strong commercial and technology experience with firms such as QinetiQ, BP Research and others. Nick is the past Chairman of the London Materials Society, past Member of Council at the Institute of Materials and Member of the Industrial Advisory Board for the Department of Materials at Queen Mary and Westfield College, University of London. Nick holds an BA (Physics) from Cambridge and a PhD from Imperial College.
- Piotr Konwicki was a former Director with Deutsche Morgan Grenfell and representative in Warsaw and a former Senior Investment banker at Lazard Freres in Paris involved in a different number of sectors and transactions including sectors and several key privatisations in Central and Eastern Europe. Piotr was also a former Investment Director with Six Continental Hotels. He holds a Master of Business Administration (MBA) from London Business School, 2006 (GPA: A), a Ph.D. (Economics) with honours from University of Gdansk, 1994, a M.A. (Economics) with honours, 1991 from University of Gdansk, and a Diploma in International Relations, 1991 from Oxford University, Exeter College.
- Claudio Rojas is a former Senior Investment Banker with Dresdner Kleinwort and with Credit Suisse in London where he conducted a number of landmark M&A and IPO transactions. More recently, he has been also involved in the Private Equity side of Capital Partners Group. He is currently in the Board of a number of ventures. He represented Exprinter Banking Group in the UK. He holds a MSc in Finance from London Business School, a MSc in Management at Sussex University, a MBA from IESA Business School and a BSc in Electronic Engineering.
- Luca Tenuta is a former Investment Banker with Credit Suisse First Boston in London and with one of Italy leading Investment Banks called Banca Intesa and for Banca Commerciale Italiana. He holds a degree in Economics from Università "La Sapienza" – Rome, Italy.

Capital Partners Team

- Ajay Gupta is a former Telecommunications, Media and Technology investment banker at JP Morgan Chase in London. Prior to this he worked in the Global Finance and Mergers & Acquisition teams at JP Morgan Chase in New York. More recently he was a senior strategy consultant at Stern Stewart & Co., focused on the Telecommunications, Technology and Retail sectors. He has also worked in India setting up business for BBR India, an affiliate of BBR Systems, a Swiss multinational. He holds an MBA degree from London Business School and Bachelor of Technology from the Indian Institute of Technology (IIT).
- Sophia Wang was a senior Investment Banker at Capital Bridge Securities Corporation in China. She acted as the key member of investment banking department, committed to domestic company overseas IPO, corporate restructure, buyout transaction consultancy and relevant private equity investment activities targeted on late stage innovation technique companies with high growth potential attractive to international investors. She holds a MSc in Mathematical Finance from University of Hull, UK and a BA in Management Accounting from Tianjin University of Commerce.
- Steven Dotsch who is experienced in initiating and executing a wide range of corporate finance transactions on behalf of start-ups to multinationals in both UK and international cross border transactions. Steven has over 20 years of experience as a venture capitalist and international corporate financier. He worked in The Netherlands at AMRO Bank, ABN Bank and Bank ITEC, before moving to the UK in April 1989. Since then he worked as a corporate financier at Hill Samuel Bank, Singer & Friedlander, Equity Growth Research, Libertas Capital Group and Pridie Brewster Corporate Finance. He is a Member of the Securities & Investment Institute.
- Kalam Ali is an experienced Investment Banker and Corporate Financier within the Capital Partners Securities team in London. Prior to joining Capital Partners, he worked with Innovator Capital assisting early to developed stage technology, media and biomedical clients navigate financial markets. He also previously worked on financial sector projects in emerging markets at a capital markets consultancy. Kalam holds a Masters in Business and IT from Aston Business School, a BSc in Biomedical Sciences and is an Associate of the Securities and Investment Institute.

Stockbrokerage/Corporate Advisory (AIM/PLUS)

**Seven Arts Pictures
Plc**

**Capital Partners
Securities is acting
as Stockbroker in
PLUS Markets
(On-Going)**

**Worldwide Natural
Resources Plc**

**Capital Partners
Securities is acting
as Stockbroker in
PLUS Markets
(On-Going)**

**White Star Property
Holdings Plc**

**Capital Partners
Securities is acting
as Nominated
Stockbroker in AIM
(On-Going)**

**Unique Fidelity
Engineering Ltd**

**Capital Partners
Securities is acting
as Stockbroker
(On-Going)**

Stockbrokerage/Corporate Advisory (AIM/PLUS)

**SureTrack Monitoring
Plc**

**Capital Partners
Group is acting as
Corporate Adviser in
PLUS Markets
(On-Going)**

**Worldwide Natural
Resources Plc**

**Capital Partners
Group is acting as
Corporate Adviser in
PLUS Markets
(On-Going)**

**Pinpoint Investment
Management Ltd
(Hong Kong)**

**Capital Partners
Securities is acting
as Stockbroker
(On-Going)**

Vicarage Ventures

**Capital Partners
Securities is acting
as Stockbroker
(On-Going)**

Private Placements and M&A advice

**Global Satria Group
(2006-2007)**

£10m

**Private Placement
and Flotation in AIM
(On-Going)**

**N-Visio
(2006-2007)**

Financial Advisor

**EncounterCare
Solutions Inc
(2007)**

US\$13m

Private Placement

**Global Sealand
Development Ltd
(2006-2007)**

€3m

Private Placement

Advantel

US\$10m

Private Placement

Private Placements and M&A advice

**Kingstreet Media
Group Plc*
(2005)**

£40m

Private Placement

**Travel 24 AG*
(2005)**

€3.6m

Private Placement

**C&G Ships Ltd
(2005)**

Financial Advisor

**Wapme Systems AG*
(2005)**

€4.6m

Private Placement

*Conducted under Capital Partners Corporate Finance Ltd

Private Placements and M&A advice

Nexcom LLC*

Financial Advisor

Slater Labs LLC*

Financial Advisor

Cirond Networks Inc*

JV and Fund Raising

DGM Plc*

M&A Advisory

Shareholders United

**Financial Advisor
during US\$1.5bn
takeover of
Manchester United**

Credit Suisse Group

M&A Advisory

*Conducted under Capital Partners Corporate Finance Ltd

Transaction Management Tools

CPA has robust online transaction-management and communication platforms

✓ **Transactional Tracking Capabilities**

Clients can create their own e-dataroom with complete access to transaction's files and progress of the transaction (24x7 and from anywhere in the world over the internet)

✓ **Efficient and Effective Team Interaction Capabilities**

Clients can interact with all stakeholders (accountants, PR, bankers, lawyers, consultants, etc.) in a secure/password protected environment reducing time and costs

✓ **Compliance Capabilities**

Our platform provides a clear compliance footprint (time, date and person) on who sees what, when and how many times

✓ **Online Placement Capabilities**

Approved and selected investors can obtain privileged (and monitored) access to placement documents (tracking ability on which investors have shown interest in the placement)

✓ **Online Project Manager Capabilities**

Clients can use our in-house project manager to control its own internal tasks lists (such as due diligence check list or to manage its own team) within a transaction

Contact Us

Please find below our main contact details:

Address: 33 St James's Square London SW1Y 4JS
Switchboard: +44 (0) 207-748-2215
Fax: +44 (0) 207-504-8421

Email: info@capital-partners.co.uk